# CORPORATE FIDUCIARY SERVICES

### PRODUCT HIGHLIGHT SHEET



## **Product Description**

Corporate Fiduciary Services are trust services availed by corporations to complement their capital or fund raising activities through debt and equity issuances. It covers the following products and services:

- 1. Facility/Loan Agency
- 2. Trust Under Indenture
- 3. Transfer Agency

The appointment of PNB as Agent or Trustee under the services specified above is primarily to engage a third party to handle functions relevant to the issuance of debt or capital instruments through private placement or public issuances.

### **Product Definition**

- 1. Facility/Loan Agency This refers to agency agreements usually created in view of the extension of syndicated loans, where the trust institution takes care of collection of payments for facility/loan accounts for remittance to the creditor(s). This may involve monitoring of compliance by parties to the facility/loan agreement.<sup>1</sup>
- 2. Trust Under Indenture This refers to trust agreements/indentures where the trust institution holds properties, which are the subject of mortgage or collateral for bond issues or other obligations, for the benefit of both the creditor(s) and the borrower(s). <sup>1</sup>
- 3. Transfer Agency This refers to agency agreements where the trust institution is engaged in ascertaining, verifying and recording the ownership and transfer of stocks, commercial papers, certificates or registered stock purchase warrants. Transfer agency services likewise involve issuance of the original certificates of stocks, keeping in custody the unissued certificates, replacement of lost or destroyed certificates and stock bookkeeping.<sup>1</sup>

#### **Product Features**

Arrangement	Facility/Loan Agency	Trust Under Indenture	Transfer Agency
Base Currency	Philippine Peso and US Dollar		
Term	Generally, co-terminus with Loan/ Notes/ Bonds		None
	Top 1000 corporations where fund or capital raising requirements in terms of debt or equity are substantial and usually funded by or participated into by more than one (1) financial institution/ creditor/ stakeholder		
	Subject to the mutual agreement between the parties. Considerations for determining trust		
Opening Fee, plus	fees may include complexity of the engagement, extent of PNB Trust Banking Group's responsibilities, and estimated duration of the engagement.		
Annual Fee			
Other Charges 1	N/A	ΝΙ/Δ	Cancellation/Transfer Fee - Php100 per transaction

<sup>&</sup>lt;sup>1</sup> May include other charges subject to the mutual agreement between the parties and/or as may be stipulated in the executed Agreement, Contract or Indenture.

# **Benefits to Clients**

- Facility/Loan Agency Provides the corporation (issuer or borrower) and the creditor(s) ease of information dissemination and professional dealings relative to the parties' compliance to the terms and conditions of the agreement. This service is particularly beneficial when there are many creditors involved, as in the case of syndicated loans.
- Trust Under Indenture Professional handling and administration of the collaterals/ securities held in trust for the protection of the interest of the creditors/ mortgage or collateral participation certificate holders.
- Transfer Agency Ease of monitoring and reporting of shareholders of the Company, including certificate issuances, transfers and replacements.

TRUST AND OTHER FORMS OF FIDUCIARY BUSINESS ARE NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC) AND THAT LOSSES INCURRED, IF ANY, SHALL BE EXCLUSIVELY FOR THE ACCOUNT OF THE PARTY WHO WILL FINALLY RECEIVE THE FUNDS/ ASSETS HELD IN TRUST.

TRUST AND OTHER FORMS OF FIDUCIARY BUSINESS DO NOT GUARANTY A YIELD, RETURN OR INCOME ON THE INVESTMENTS AND REINVESTMENTS MADE BY PNB TBG PURSUANT TO THE TERMS IN THE AGREEMENT. IT IS UNDERSTOOD THAT THE WORDS "INCOME EXPECTATION" OR LIKE TERMS IS NEITHER ASSURED NOR GUARANTEED BY PNB TBG AND IT DOES NOT, THEREFORE, ENTITLE THE PROPER PARTY TO A MINIMUM INCOME OR A FIXED INTEREST OR RETURN ON ITS INVESTMENTS. PAST PERFORMANCE OF THE TRUST/ AGENCY ACCOUNT IS NOT A GUARANTY OF FUTURE PERFORMANCE AND THE INCOME OF THE INVESTMENT CAN FALL AS WELL AS RISE DEPENDING ON PREVAILING MARKET CONDITIONS.

Philippine National Bank (PNB) is regulated by the Bangko Sentral ng Pilipinas (BSP). For any inquiries and complaints, you may send an email to Trust\_CustomerCare@pnb.com.ph. We will respond to you within 48 hours or 2 banking days. For urgent concerns, you may call our Customer Service Hotline at (632) 8573 8888 from 8 a.m. to 8 p.m. Monday to Sunday.

<sup>&</sup>lt;sup>1</sup> Source: Financial Reporting Package for Trust Institutions (Updated as of 31 July 2015)