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About PNB



- Philippine National Bank is one of the country's largest private universal banks in terms of assets, loans, deposits and capital.
- It provides a full range of banking and other financial services to its highly diverse clientele comprised of individual depositors, small and medium enterprises, domestic and international corporations, and overseas Filipinos.
- PNB has 635 branches and 1,729 ATMs strategically located nationwide. The Bank maintains its position as the Philippine bank with the most extensive international reach with 69 overseas branches, representative offices, remittance centers and subsidiaries across Asia, Europe, the Middle East, and North America.
- Backed by over a century of stability and excellence, PNB looks forward to making things happen with its clients every step together.



Products and Services

Branch Banking

Deposit

Retail Lending

Home Loans

Financial Advisory

 Project Finance Loan Syndication



Remittance

Services

Sending/

Receiving

Treasury Services

Fixed Income

Investments

services

Remittance services

PNB provides a full range of quality products and services to a wide customer base:

Trust & Wealth

Mgmt

Life Insurance

• UITFs

Institutional

Banking

Corporate

Accounts • e-Banking Services • Cash Management Solutions	• Auto Loans • Salary Loans • SMEs • OPHL	Commercial & Middle Market Trade Finance Financial Institutions	Personal Trust Corporate Trust PNB Wealth Management	• Foreign Exchange Services • Interest Rate Swaps	• Global Filipino Card • Overseas Bills Payment
Through its	subsidiaries and aff	iliate, the Bank als	so engages in:		
	Investment Banking	Stock Brokerage	Insurance	Overseas Subsidia	aries
	Underwriting	• Equities Trading		• Full banking	

Stock Market

Research

Major Milestones



2019

1980

Became the first universal bank in the Philippines 1999

The Lucio Tan
Group acquired
around 35% of
PNB's total
outstanding capital
stock and joined the
Bank's Board of
Directors.

2005

Joint sale of Government and Lucio Tan Group shares 2013

Merged with Allied Banking Corporation (ABC) on February 9, 2013 2015

Successfully closed and signed a USD150 million 3-year syndicated term loan facility

- PNB inked a Syndicated Loan amounting to US\$250 million through its Tokyo Branch
- PNB successfully issued a maiden peso bond offer which reached P13.87 billion

2024

PNB successfully issued US\$300 million 5-year Sustainability Bond drawn down from its US\$2 billion Medium Term Note Program.

Establishment of PNB - served as de facto central bank of the Philippines until 1946

1916

1989-96

Privatization of

PNB reduced

Government

ownership to

45%

Lucio Tan
Group became
the single
biggest private
stockholder of
PNB

2000

Full privatization after a Follow-on Equity Offering (89 million primary shares and 71.8 million secondary shares)

2007

Completed its stock right offering of common shares raising P11.6 billion in additional capital (P10 billion of which was infused into PNB Savings Bank)

PNB successfully issued USD300 million of 5-Year Fixed Rate Senior Notes out of its US\$1 billion Medium Term Note Program

- PNB listed 276,625,172 common shares from th stocks right offering raising P12 billion
- PNB issued US\$750 million Notes drawn down from its US\$2 billion Medium Term Note Program

2018

2019

2014

PNB Subsidiaries and Affiliate

December 31, 2022 was approved by SEC on February 23, 2021; currently in the process of

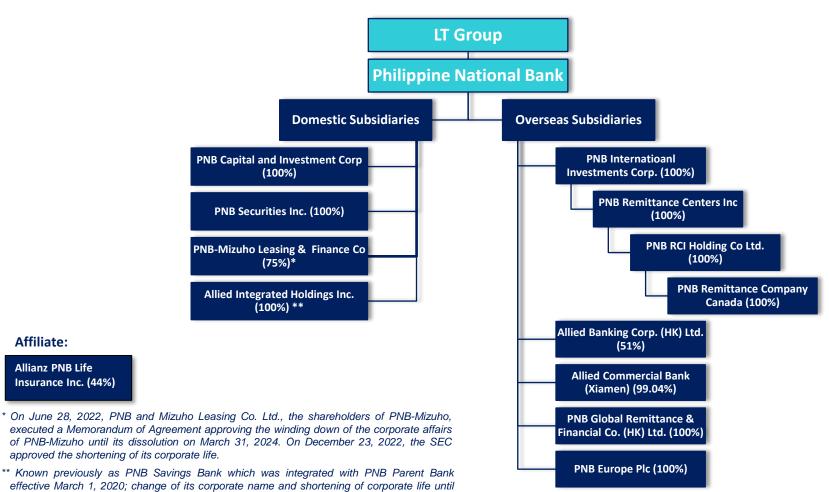
Affiliate:

Allianz PNB Life

Insurance Inc. (44%)

winding up and liquidation

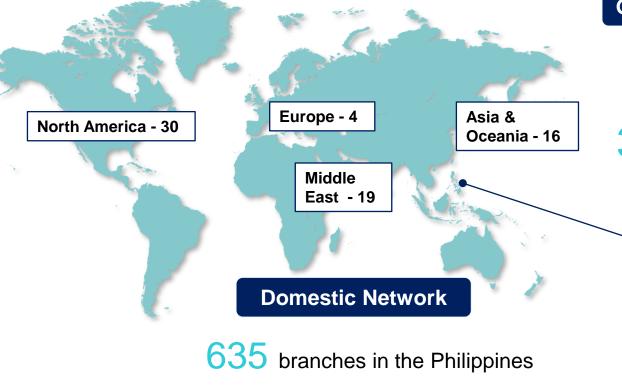




Market Reach

PNB
Every Step Together

As of September 2025



Global Network

69 offices in 17 countries

334 correspondent banks

1,729* ATMs nationwide

* 145 are Cash Accepting Machines (CAMs)

Branch
Distribution:
61% outside
Metro Manila



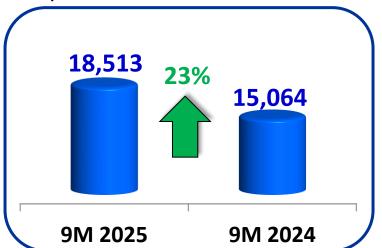
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Profitability & Balance Sheet



Net Income

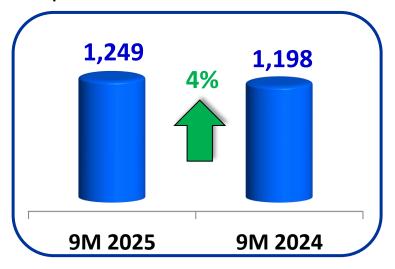
In Php Millions



• The Bank's consolidated net income was boosted by sustained improvements in core revenues, prudent cost management and lower credit provisions.

Total Assets

In Php Billions



 Total assets increased, driven by expansions in loans and treasury assets.

9M 2025 P&L



	PN	IB Consolidate	d
(in PHP million)	9M 2025	9M 2024	% Change
Interest Income	52,367	50,127	4%
Interest Expense	13,070	13,650	-4%
NET INTEREST INCOME	39,297	36,477	8%
Fee-Based and Other Income	8,478	7,679	10%
Net Service Fees and Commission Income	4,221	3,577	18%
Other Income	4,257	4,102	4%
TOTAL OPERATING INCOME	47,775	44,156	4%
Operating Expense	23,642	21,674	9%
Income Before Provisions	24,132	22,482	7%
Provision for impairment and credit losses	473	3,719	-87%
Provision for Income Tax	5,146	3,699	39%
NET INCOME	18,513	15,064	23%
Return on average equity (ROE)	11.0%	10.0%	
Return on average assets (ROA)	2.0%	1.7%	
Net Interest Margin (NIM Rate)	4.7%	4.6%	
Cost efficiency ratio	49.5%	49.1%	

9M 2025 BALANCE SHEET



		PNB Consolidated	
(in PHP million)	9M 2025	9M 2024	% Change
Cash / Due from BSP & Other Banks	75,971	101,331	-25%
Investment Securities	435,942	420,573	4%
Loans and Receivables	678,515	620,086	9%
Property & Equipment	10,053	10,211	-2%
Investment Properties	17,279	15,398	12%
Other Assets	31,375	30,113	4%
TOTAL ASSETS	1,249,134	1,197,712	4%
Deposit Liabilities	949,512	942,220	1%
Bonds Payable	17,417	0	
Bills & Acceptances Payable	17,330	18,223	-5%
Other Liabilities	30,887	27,189	14%
TOTAL LIABILITIES	1,015,146	987,632	3%
TOTAL EQUITY	233,988	210,080	11%
TOTAL LIABILITIES AND EQUITY	1,249,134	1,197,712	4%
Loans/Deposits	73.78%	68.97%	
Total CAR	20.8%	20.0%	



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Board of Directors



Lucio C. Tan

Chairman Emeritus

- Chairman and CEO of LT Group, Inc., PAL Holdings, Inc., MacroAsia Corporation,
- Philippine Airlines, Inc., Basic Holdings Corporation, Asia Brewery, Inc.
 Chairman of Air Philippines, Inc., Allianz PNB Life Insurance, Inc., Allied Banking Corporation (Hong Kong) Limited, Alied Commercial Bank, AliedBankers Insurance Corporation, Eton Properties Philippines, Inc., Fortune Tobacco Corporation, Grandsnan Development Compration PMFTC Inc. PNB Holdings Compration
- Grandspan Development Corporation, PMN IC, Inc., PNS Holdings Corporation, Tandusy Distillers, Inc., University of the East Board of Trustees
 Chairman and President of Asian Alcohol Corporation, Buona Sorte Holdings, Inc., Chatter House, Incorporated, Foremost Farms, Inc., Hermel Industries, Incorporated, Progressive Farms, Inc., Tangent Holdings Corporation, Trustmark Holdings Corp., Zuma Holdings and Management Corp.



Edgar A. Cua



Chairman / Director

- Chairman/ Director of PNB Capital and Investment Corp.
- Director of PNB IIC & RCC
- Director of PNB-Mizuho Leasing and Finance Corp.
- Director of PNB-Mizuho Equipment Rentals Corp.
- Chairman / Director of Allied Integrated Holdings Inc. · Director of Davao Unicar Corporation



Lucio C. Tan III





- Director/President and Chief Operating Officer of LT Group, Inc., PAL Holdings, Inc. President of Tanduay Distillers, Inc. and Tanduay Brands International, Inc. Vice Chairman and President of Sabre Travel Network (Philippines) Inc. Director of Fortune Tobacco Corporation, MacroAsia Corporation, MacroAsia SATS Food Industries, Services Corp., MacroAsia Catering Services Inc., MacroAsia SATS Food Industries,
- MacroAsia SATS Inflight Services Corp., PNB Holdings Corporation, Philippine Airfnes, Inc., Lufthansa Technik Philippines, Air Philippines Corporation, PMFTC, Inc., Belton Communities, Inc., Eton City, Inc., First Homes, Inc., ALI Eton Property Development
- Corp., Prior Holdings Corporation, Fortune Landequires & Resources, Inc.
 Vice President of Dunmore Development Corporation
 Member of the Young Presidents' Organization (Local and International Chapters)



Edwin R. Bautista

President and CEO / Director

- Descured (PME Inventional Assessment Corporation
 Continued Conti

Chester Y. Luy



- DI CECUTI

 Board Abdisor of LT Group Inc. and Eton Philippines Properties Inc., and PMS Capital and Investment Corporation
 Disocord Tandauly Distillats. Inc., Philippine National Bank (Europa) PLC, PMS Remittance Company Canada and
 PMS Global Remittance and Financial Company (thop Kingol, Institute). Institute of Company Canada and
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- Served as a member of the Singapore Institute of Directors Served on the Board of a Singapore-based Real Estate and Hospitality Entity



Judith V. Lopez

Independent Director

- · Independent Director of PNB Capital and Investment Corporation Former Member of the External Audit Committee (EAC) of the International Monetary Fund (IMF), Board of Directors,
- Chair of the Audit Committee and Chair of the Risk Management and Oversight Committee until 2018 of the Philippine Veterans Bank
- Former Chairperson and Senior Partner, Isla Lipana & Co.



Geocel D. Olanday

Independent Director

- Independent Director of PNB RCC Independent Director, SBS Philippines Corporation
- Trustee South Metro Manila Ihome Foundation Inc.
- Teaching Fellow, Institute of Corporate Directors Former President of Eternal Bright Services, Inc., Golden Haven Memorial, and
- Former COO of Moldex Realty, Habitat for Humanity, Phils., MGS Construction Group
- and CMP Homes
- Formerly held positions in Greenfield Dev. Corp., Baxter Healthcare Phils. Inc, Citibank NA, Manila, and Unilever Philippines

Isabelita M. Papa

- Independent Director
- Independent Director, PNB Capital and Investment Corporation Independent Director of PNB RCI, PNB RCIH, and PNB RCC
- Independent Director of PNB-Mizuho Leasing and Finance Corporation Independent Director of PNB-Mizuho Equipment Rentals Corporation Consultant of the Bankers Association of the Philippines Former Executive Vice President for Operations and Information Technology of Asia
- Former Executive Vice President for Operations of United Overseas Bank Phils Former Senior Vice President/Country Manager of Bank of America N.A Former President of Bankers Institute of the Philippines (BAIPHIL)
- Former Chairperson of Swift Users Group, Philipp



Sheila T. Pascual

Director

- · Business Development Manager of Allied Banking Corp. (Hong Kong) Limited
- Treasurer of Eton Properties Ltd.
- Director of Allied Commercial Bank, PAL Holdings, Inc., Philippine Airlines, Inc., Buona Sorte Holdings, Inc., Saturn Holdings, Inc., Tangent Holdings Corp., Trustmark Holdings Corp., Zuma Holdings and Management Corp.
- . Former Marketing Development Officer of Asia Brewery, Inc.



Wilfrido E. Sanchez

Director

- Cop., Accord., mr., and Streetman of Benganet Cop., Series Transis Technology Supported Cop., Transis Technology Supported Cop., Transis Technology Supported Cop., Transis Technology Supported Cop., Transis Supported Cop.,

Eusebio V. Tan



- Of Counsel and former Managing Partner of ACCRALAW
- Director of PNB Holdings Corporation
 Member of MERITAS Law Firms Worldwide and former Board Member
 Member of the Inter-Pacific Bar Association and former Philippine Jurisdictional Council Member Member of the International Bar Association
- resultance of the International Ball Association
 Member and former President of the Management Association of the Philippines
 Member and former President of the Financial Executives Institute of the Philippines
- Member of the Makati Business Club Member of the Board of Advisers and former Chairman of the Philippines-Japan Economic
- Cooperation Committee

 Awardee of 'The Order of the Rising Sun, Gold Rays with Neck Ribbon' conferred by the Emper
 of Japan and the Japanese government

 Published several legal articles



Michael G. Tan

Director

- Director, President and COO of Asia Brewery, Inc. Director of LT Group, Inc.
- Director of PNB Global Remittance and Financial Company (HK) Limited, PMFTC, Inc., Tanduay Distillers, Inc., Tanduay Brands International, Inc., Absolut Distillers, Inc., Victorias Milling Company, Inc., MacroAsia Corp., Philippine Chamber of Commerce and
- Vice President of the Federation of Filipino Chinese Chambers of Com
- Industry, Inc. (FFCCI)
 Member of the ASEAN Business Advisory Council (ASEAN BAC) Member, Private Sector Advisory Council
- Trustee of Help Educate and Rear Orphans (HERO) Foundation, Inc.



Vivienne K. Tan

- Director ·Director of LT Group, Inc., Philippine Airlines, Inc., Air
- Philippines Corporation, MacroAsia Corporation, Eton Properties Phils., Inc., Dynamic Holdings Limited
- · Founding Trustee of Philippine Center for
- Entrepreneurship (Go Negosyo)
- · Trustee of University of the East, University of the
- East Ramon Magsaysay Memorial Medical Center, College of Saint Benilde

Maria Almasara Cyd N. Tuaño-Amador



Independent Director



Marcia T. Uy

- Independent Director
- Independent Director of PNB IIC

Desk of Pilipinas Shell Petroleum

- Former Director and Head of Commercial Treasury of Rio Tinto Former Treasurer of GE Healthcare
- Former Head of Treasury Operations of Shell Treasury Centre East Former Head of Treasury & Corporate Finance Head of FX and MM
- · Former Senior Budget Analyst of the Office of Management & Budget, New York City



Cesar L. Villanueva

- Senior Founding Partner of Villanueva Gabionza & Dy Law
 - Director/President of VGS Properties, Inc.
 - Director of VGS Holdings, Inc., VGS Land, Inc., Kapampangan Development
- Foundation, Inc., GTM Real Estate Holdings, Inc., Batangas Land Company, Inc
- Chairman of VGS Insurance Agency, Inc. Executive Secretary of Asian Development Bank Administrative Tribunal
- · Independent Director of Professional Services, Inc. (The Medical City)
- · Professorial Lecturer of Ateneo de Manila Law School

Management Committee





Edwin R. Bautista
President and CEO



Roberto F. Abastillas EVP Head, Institutional Banking Sector



Francis B. Albalate
EVP
CFO and Head, Office of the
Chief Financial Officer



Roberto D. Baltazar EVP Head, Global Banking and Markets Sector



Allan L. Ang FSVP Head, Corporate Banking Group



Reynaldo C. Burgos FSVP Head, Operations Group



Carlo S. Dimaala FSVP Head, Retail Banking Sector



Maria Paz D. Lim FSVP Corporate Treasurer



Noel C. Malabag FSVP Head, Global Markets Group



Dave T. Morales
FSVP
Head, Mortgage and Auto
Lending Group



Michael M. Morallos
FSVP
Head, Information
Technology Group



Roland V. Oscuro FSVP Chief Information Security Officer and Data Protection Officer



Humildad M. Santelices FSVP Head, Commercial Banking Group



Lotus R. Altavas SVP Head, Human Resource Group



Antonio M. Elicano SVP Chief Legal Counsel & Head, Legal Group



Constantino T. Yap SVP Head, Digital Channel Management & Innovation Group



Jennifer Y. Ng SVP Head, Marketing Group



Joy Jasmin R. Santos SVP Chief Trust Officer & Head, Trust Banking Group



Maria Teresa C. Velasco SVP Head, Wealth Management Group



Mario Luis P. Cruel FVP Chief Credit Officer & Head, Credit Management Group



Melissa K. Gabor FVP Chief Compliance Officer & Head, Global Compliance Group



Juliet S. Dytoc FVP Chief Risk Officer & Head, Enterprise Risk Management Group



Analisa I. San Pedro FVP Chief Audit Executive & Head, Internal Audit Group



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Euromoney Private Banking Awards 2025

• "PH's Best Bank for Investment Research" – For the 5th consecutive year



ASEAN Corporate Governance Scorecard (ACGS) Golden Arrow Awards (2025)

PNB received the coveted "Four Golden Arrow Award" — For the 4th consecutive time



Chartered Financial Analyst Society of the Philippines

 PNB won the "Best Managed Fund 2025 – Intermediate Term Bond Fund Category: PNB Profit Peso Bond Fund"



The Asset Triple A Awards (2025)

 PNB received the "Best Sustainability Bond: Financial Institution award for US\$300 million sustainability bond"



Forbes World's Best Banks for 2024

"PNB ranked #1 Best Bank in the Philippines"

Forbes World's Best Banks for 2023

"PNB ranked 2nd Best Bank in the Philippines"





The Digital Banker Digital CX Awards 2024

• PNB Digital recognized for "Excellence in Customer Service Innovation"



International Business Magazine Awards

- 2024: PNB won the "Most Admired Financial Services Provider in the Philippines"
- 2023: PNB won the "Best Bank for Corporate Social Responsibility in the Philippines"



Asian Experience Awards 2023

 The PNB Digital App won the "Philippines Digital Experience of the Year for Banking"



ASEAN Corporate Governance Scorecard (ACGS) Golden Arrow Awards (2023)

PNB received the coveted "Four Golden Arrow Award"











Chartered Financial Analyst Society of the Philippines

 PNB won the "Best Managed Fund 2023 – Peso Equity Category: PNB High Dividend Fund"

Gawad Maestro Awards 2023

 PNB won the "Learning and Development Organization of the Year for Private Sector"

Asia Responsible Enterprise Awards (AREA) for Project P.L.A.N.E.T. (Protect, Love And Nurture the Environment Together) 2023

- PNB won in the Corporate Governance category for its initiatives as captured in its entry, "Strengthening Corporate Governance Towards PNB's Sustainability"
- PNB won in the Corporate Sustainability Reporting category for its "2022 PNB Sustainability Report: Our Sustainability Journey Continues"

18th PDS Annual Awards (2023)

- "Top 2 Fixed-Income Brokering Participant"
- "Top Five Fixed-Income Cash Settlement Bank"



















SSS Balikat ng Bayan Awards

- "Best Collection Partner" & "Best Disbursement Partner" (2023)
- "Best Disbursement Partner" (2022)

ASEAN Corporate Governance Scorecard (ACGS) Golden Arrow Awards (2022)

PNB received the coveted "Four Golden Arrow Award"

Asia Corporate Excellence & Sustainability Awards (2022)

PNB as one of "Asia's Most Influential Companies"

Pag-IBIG Fund Stakeholders' Accomplishment Report (StAR) Awards (2022)

PNB was recognized as the bank with the highest amount in payments collected from and the highest number of payment transactions of Pag-IBIG Fund members overseas

Top Taxpayers of Business and Real Property Taxes Awards (2022)

PNB as one of the "Top 10 taxpayers in Pasay City"

UN Women 2022 Philippines Women's Empowerment Principles (WEPs) Awards

PNB as "Runner Up for Transparency and Reporting"

Disclaimer



Unless otherwise noted, the financial data contained in these materials are presented under Philippine Financial Reporting Standards. Unless otherwise specified, all the financial information is shown on a consolidated basis.

Information concerning financial institutions other than the Bank and its subsidiaries are based on publicly available information and the Bank has not independently verified such data.

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