



EVERY STEP TOGETHER

Company Brief

September 2025

	Page
1 Company Introduction	3
2 Financial Highlights	9
3 Board of Directors & Senior Management	13
4 Awards & Citations	16

About PNB

- Philippine National Bank is one of the country's largest private universal banks in terms of assets, loans, deposits and capital.
- It provides a full range of banking and other financial services to its highly diverse clientele comprised of individual depositors, small and medium enterprises, domestic and international corporations, and overseas Filipinos.
- PNB has 635 branches and 1,729 ATMs strategically located nationwide. The Bank maintains its position as the Philippine bank with the most extensive international reach with 69 overseas branches, representative offices, remittance centers and subsidiaries across Asia, Europe, the Middle East, and North America.
- Backed by over a century of stability and excellence, PNB looks forward to making things happen with its clients every step together.



Products and Services

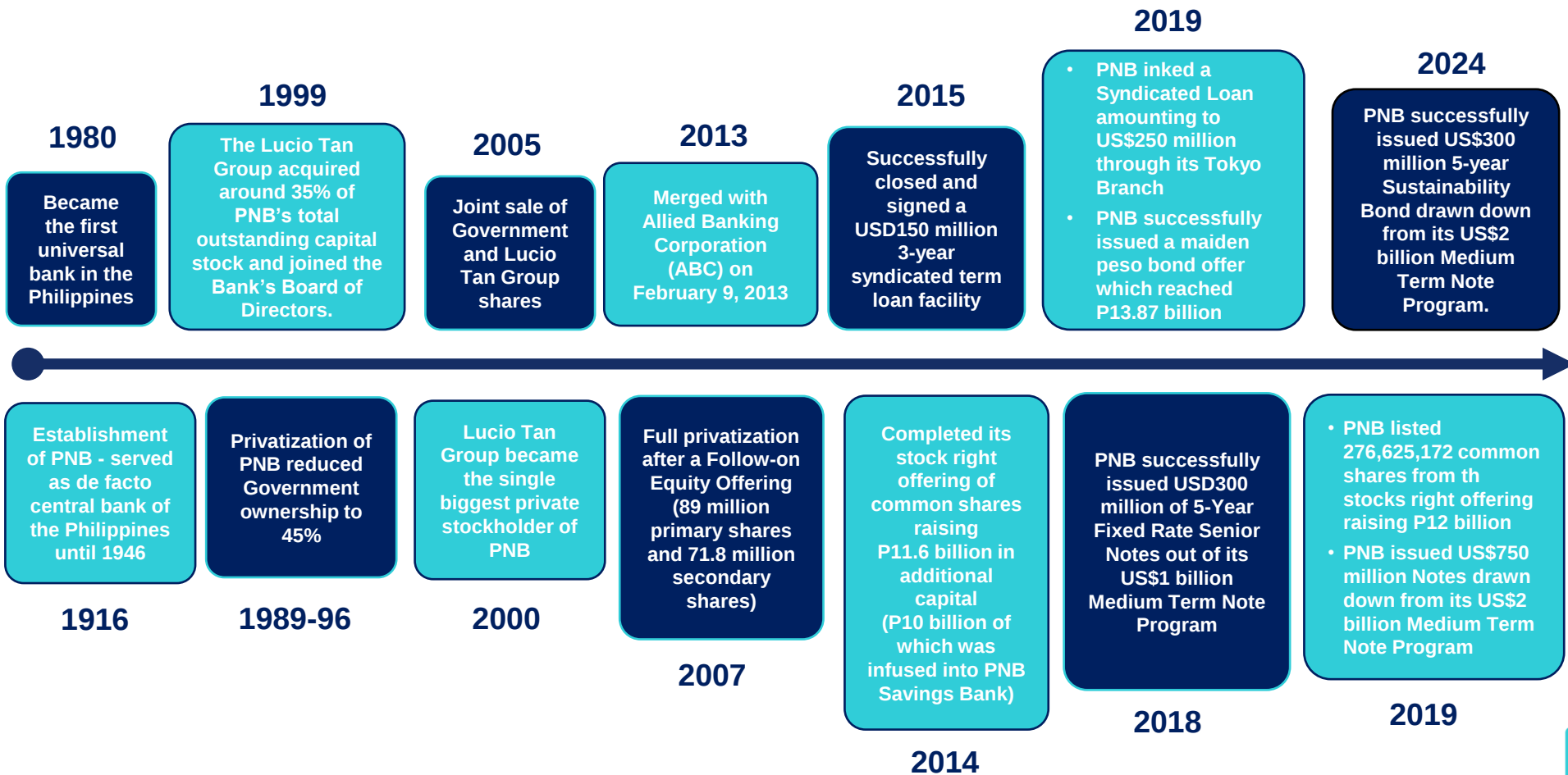
- PNB provides a full range of quality products and services to a wide customer base:

Branch Banking	Retail Lending	Institutional Banking	Trust & Wealth Mgmt	Treasury Services	Remittance Services
• Deposit Accounts • e-Banking Services • Cash Management Solutions	• Home Loans • Auto Loans • Salary Loans • SMEs • OPHL	• Corporate • Commercial & Middle Market • Trade Finance • Financial Institutions	• UITFs • Personal Trust • Corporate Trust • PNB Wealth Management	• Fixed Income Investments • Foreign Exchange Services • Interest Rate Swaps	• Sending/Receiving • Global Filipino Card • Overseas Bills Payment

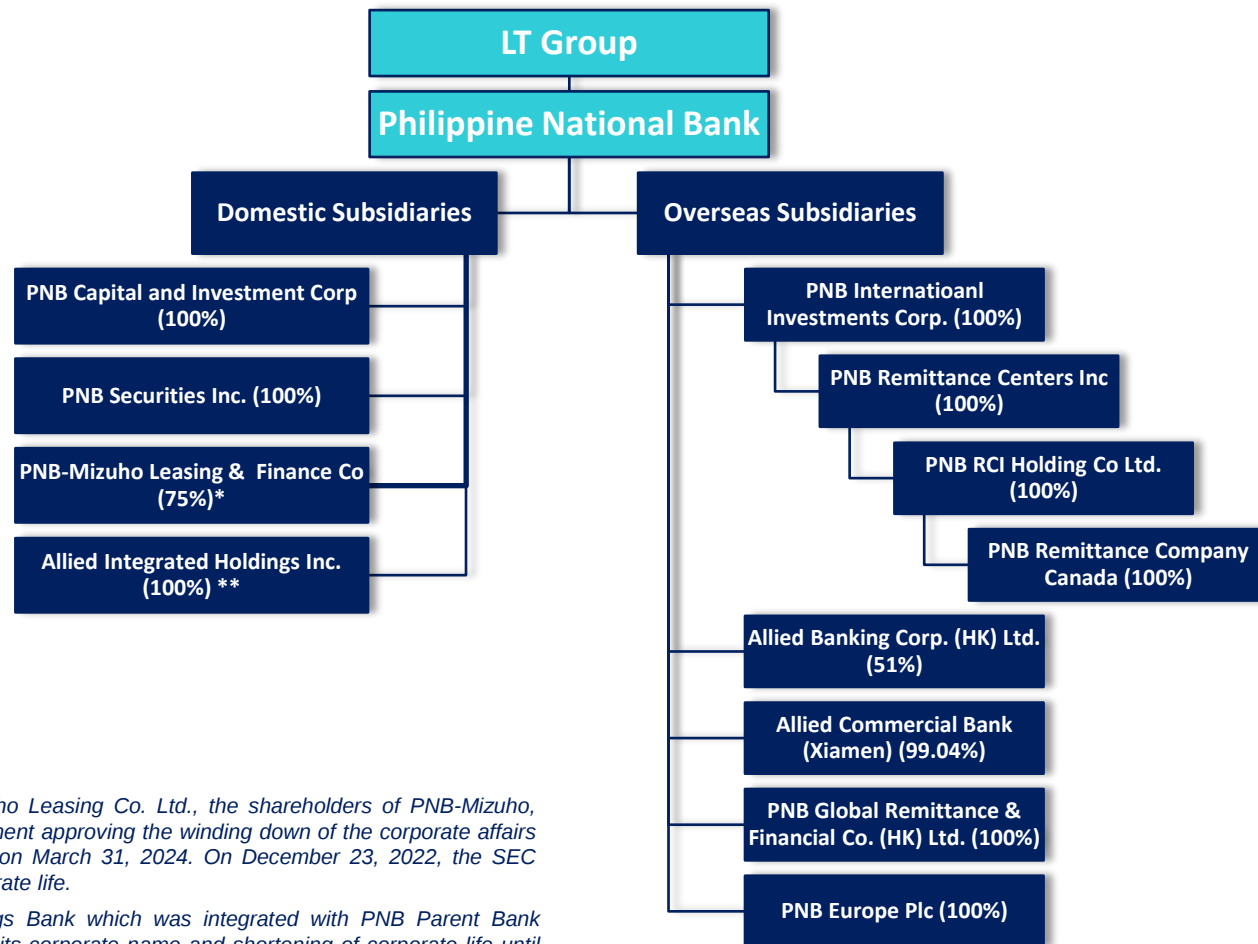
- Through its subsidiaries and affiliate, the Bank also engages in:

Investment Banking	Stock Brokerage	Insurance	Overseas Subsidiaries
• Underwriting • Distribution of Securities • Financial Advisory • Project Finance • Loan Syndication	• Equities Trading • Stock Market Research	• Life Insurance	• Full banking services • Remittance services

Major Milestones



PNB Subsidiaries and Affiliate



Affiliate:

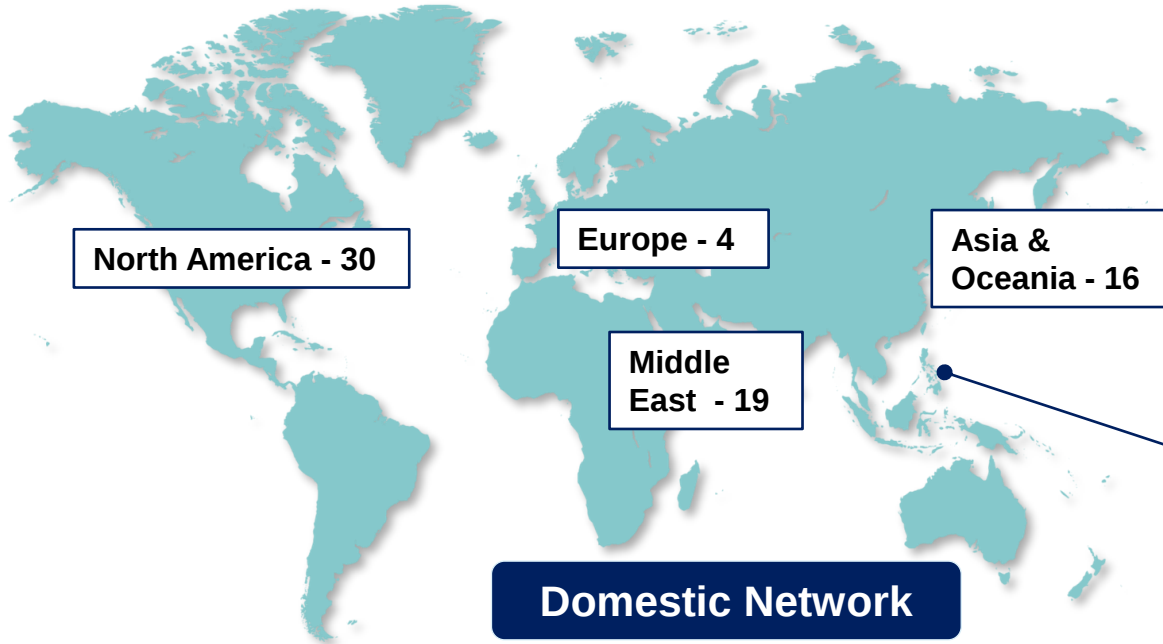
Allianz PNB Life
Insurance Inc. (44%)

* On June 28, 2022, PNB and Mizuho Leasing Co. Ltd., the shareholders of PNB-Mizuho, executed a Memorandum of Agreement approving the winding down of the corporate affairs of PNB-Mizuho until its dissolution on March 31, 2024. On December 23, 2022, the SEC approved the shortening of its corporate life.

** Known previously as PNB Savings Bank which was integrated with PNB Parent Bank effective March 1, 2020; change of its corporate name and shortening of corporate life until December 31, 2022 was approved by SEC on February 23, 2021; currently in the process of winding up and liquidation

Market Reach

As of September 2025



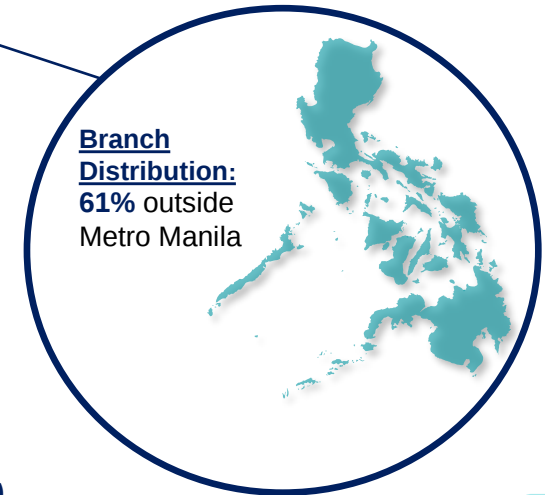
635 branches in the Philippines
1,729* ATMs nationwide

** 145 are Cash Accepting Machines (CAMs)*

Global Network

69 offices in **17** countries

334 correspondent banks

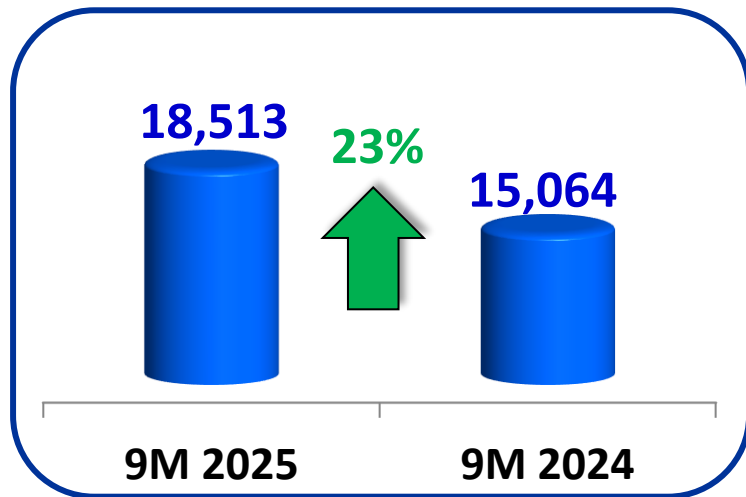


	Page
1 Company Introduction	3
2 Financial Highlights	9
3 Board of Directors & Senior Management	13
4 Awards & Citations	16

Profitability & Balance Sheet

Net Income

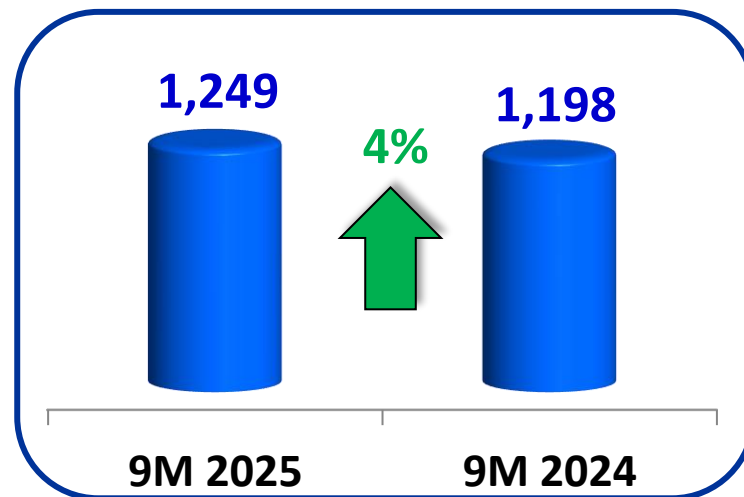
In Php Millions



- The Bank's consolidated net income was boosted by sustained improvements in core revenues, prudent cost management and lower credit provisions.

Total Assets

In Php Billions



- Total assets increased, driven by expansions in loans and treasury assets.

9M 2025 P&L

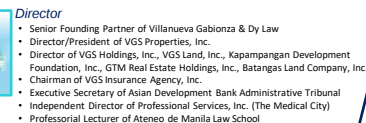
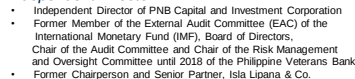
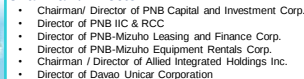
	PNB Consolidated		
(in PHP million)	9M 2025	9M 2024	% Change
Interest Income	52,367	50,127	4%
Interest Expense	13,070	13,650	-4%
NET INTEREST INCOME	39,297	36,477	8%
Fee-Based and Other Income	8,478	7,679	10%
Net Service Fees and Commission Income	4,221	3,577	18%
Other Income	4,257	4,102	4%
TOTAL OPERATING INCOME	47,775	44,156	4%
Operating Expense	23,642	21,674	9%
Income Before Provisions	24,132	22,482	7%
Provision for impairment and credit losses	473	3,719	-87%
Provision for Income Tax	5,146	3,699	39%
NET INCOME	18,513	15,064	23%
Return on average equity (ROE)	11.0%	10.0%	
Return on average assets (ROA)	2.0%	1.7%	
Net Interest Margin (NIM Rate)	4.7%	4.6%	
Cost efficiency ratio	49.5%	49.1%	

9M 2025 BALANCE SHEET

	PNB Consolidated		
(in PHP million)	9M 2025	9M 2024	% Change
Cash / Due from BSP & Other Banks	75,971	101,331	-25%
Investment Securities	435,942	420,573	4%
Loans and Receivables	678,515	620,086	9%
Property & Equipment	10,053	10,211	-2%
Investment Properties	17,279	15,398	12%
Other Assets	31,375	30,113	4%
TOTAL ASSETS	1,249,134	1,197,712	4%
Deposit Liabilities	949,512	942,220	1%
Bonds Payable	17,417	0	
Bills & Acceptances Payable	17,330	18,223	-5%
Other Liabilities	30,887	27,189	14%
TOTAL LIABILITIES	1,015,146	987,632	3%
TOTAL EQUITY	233,988	210,080	11%
TOTAL LIABILITIES AND EQUITY	1,249,134	1,197,712	4%
Loans/Deposits	73.78%	68.97%	
Total CAR	20.8%	20.0%	

	Page
1 Company Introduction	3
2 Financial Highlights	9
3 Board of Directors & Senior Management	13
4 Awards & Citations	16

As of November 14, 2025



Management Committee



Edwin R. Bautista
President and CEO



Roberto F. Abastillas
EVP
Head, Institutional Banking Sector



Francis B. Albalade
EVP
CFO and Head, Office of the Chief Financial Officer



Roberto D. Baltazar
EVP
Head, Global Banking and Markets Sector



Allan L. Ang
FSVP
Head, Corporate Banking Group



Reynaldo C. Burgos
FSVP
Head, Operations Group



Carlo S. Dimaala
FSVP
Head, Retail Banking Sector



Maria Paz D. Lim
FSVP
Corporate Treasurer



Noel C. Malabag
FSVP
Head, Global Markets Group



Dave T. Morales
FSVP
Head, Mortgage and Auto Lending Group



Michael M. Morillos
FSVP
Head, Information Technology Group



Roland V. Oscuro
FSVP
Chief Information Security Officer and Data Protection Officer



Humildad M. Santelices
FSVP
Head, Commercial Banking Group



Lotus R. Altavas
SVP
Head, Human Resource Group



Antonio M. Elicano
SVP
Chief Legal Counsel & Head, Legal Group



Constantino T. Yap
SVP
Head, Digital Channel Management & Innovation Group



Jennifer Y. Ng
SVP
Head, Marketing Group



Joy Jasmin R. Santos
SVP
Chief Trust Officer & Head, Trust Banking Group



Maria Teresa C. Velasco
SVP
Head, Wealth Management Group



Mario Luis P. Cruel
FVP
Chief Credit Officer & Head, Credit Management Group



Melissa K. Gabor
FVP
Chief Compliance Officer & Head, Global Compliance Group



Juliet S. Dytoc
FVP
Chief Risk Officer & Head, Enterprise Risk Management Group



Analisa I. San Pedro
FVP
Chief Audit Executive & Head, Internal Audit Group

	Page
1 Company Introduction	3
2 Financial Highlights	9
3 Board of Directors & Senior Management	13
4 Awards & Citations	16

Recent Awards



Euromoney Private Banking Awards 2025

- “PH’s Best Bank for Investment Research” – For the 5th consecutive year



ASEAN Corporate Governance Scorecard (ACGS) Golden Arrow Awards (2025)

- PNB received the coveted “Four Golden Arrow Award” – For the 4th consecutive time



Chartered Financial Analyst Society of the Philippines

- PNB won the “Best Managed Fund 2025 – Intermediate Term Bond Fund Category: PNB Profit Peso Bond Fund”



The Asset Triple A Awards (2025)

- PNB received the “Best Sustainability Bond: Financial Institution award for US\$300 million sustainability bond”



Forbes World's Best Banks for 2024

- “PNB ranked #1 Best Bank in the Philippines”

Forbes World's Best Banks for 2023

- “PNB ranked 2nd Best Bank in the Philippines”

Recent Awards



The Digital Banker Digital CX Awards 2024

- PNB Digital recognized for “Excellence in Customer Service Innovation”



International Business Magazine Awards

- 2024: PNB won the “Most Admired Financial Services Provider in the Philippines”
- 2023: PNB won the “Best Bank for Corporate Social Responsibility in the Philippines”



Asian Experience Awards 2023

- The PNB Digital App won the “Philippines Digital Experience of the Year for Banking”



ASEAN Corporate Governance Scorecard (ACGS) Golden Arrow Awards (2023)

- PNB received the coveted “Four Golden Arrow Award”

Recent Awards



Chartered Financial Analyst Society of the Philippines

- PNB won the “Best Managed Fund 2023 – Peso Equity Category: PNB High Dividend Fund”



Gawad Maestro Awards 2023

- PNB won the “Learning and Development Organization of the Year for Private Sector”



Asia Responsible Enterprise Awards (AREA) for Project P.L.A.N.E.T. (Protect, Love And Nurture the Environment Together) 2023

- PNB won in the Corporate Governance category for its initiatives as captured in its entry, “Strengthening Corporate Governance Towards PNB’s Sustainability”
- PNB won in the Corporate Sustainability Reporting category for its “2022 PNB Sustainability Report: Our Sustainability Journey Continues”



18th PDS Annual Awards (2023)

- “Top 2 Fixed-Income Brokering Participant”
- “Top Five Fixed-Income Cash Settlement Bank”

Recent Awards



SSS Balikat ng Bayan Awards

- “Best Collection Partner” & “Best Disbursement Partner” (2023)
- “Best Disbursement Partner” (2022)



ASEAN Corporate Governance Scorecard (ACGS) Golden Arrow Awards (2022)

- PNB received the coveted “Four Golden Arrow Award”



Asia Corporate Excellence & Sustainability Awards (2022)

- PNB as one of “Asia’s Most Influential Companies”



Pag-IBIG Fund Stakeholders’ Accomplishment Report (StAR) Awards (2022)

- PNB was recognized as the bank with the highest amount in payments collected from and the highest number of payment transactions of Pag-IBIG Fund members overseas



Top Taxpayers of Business and Real Property Taxes Awards (2022)

- PNB as one of the “Top 10 taxpayers in Pasay City”



UN Women 2022 Philippines Women’s Empowerment Principles (WEPs) Awards

- PNB as “Runner Up for Transparency and Reporting”

Disclaimer

Unless otherwise noted, the financial data contained in these materials are presented under Philippine Financial Reporting Standards. Unless otherwise specified, all the financial information is shown on a consolidated basis.

Information concerning financial institutions other than the Bank and its subsidiaries are based on publicly available information and the Bank has not independently verified such data.

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